



CORPORATE AV RATE CARD

Easy-Order Services · Partner Pricing · 2025–2026

Plug-and-Play Packages

Transparent Pricing

Fast PO Ordering

White-Label Available

Pre-built audio, visual, lighting, decor & experience packages for corporate clients.

Order by SKU code — no complicated quotes for standard services.

BLACK DIAMOND EVENT PRODUCTION

info@blackdiamondep.com · blackdiamondep.com · 978-310-3113

Weekday minimum \$1,500 · Fri–Sun & Holiday minimum \$3,000

Service Minimums

Weekday (Mon–Thu, non-holiday): **\$1,500**

Fri–Sun & Holidays: **\$3,000**

Additional Fees Apply To All Orders

Delivery, parking & early setup: billed separately

General setup/strike labor: **\$75/hr** (separate from A1/V1 rates)

AUDIO PACKAGES

AV100 **Executive Speech Package** **\$1,500**

- 2× powered speakers
- 2 wireless microphones (handheld or lavalier)
- Small mixer
- Up to 4 hours
- Audio technician not included

Delivery & setup labor billed separately

AV200 **Panel Discussion Package** **\$2,250**

- 2× powered speakers
- Up to 4 wireless microphones — \$125/each (handheld or lav/lapel)
- Headset mics (Countryman-style over-ear) — \$300/each
- Small audio console
- Dedicated audio technician (4 hrs @ \$95/hr)
- Up to 4 hours

Delivery & setup labor billed separately

AV300 **Full Presentation Audio Package** **\$3,200**

- 2× powered speakers
- Up to 6 wireless microphones — \$125/each (HH or lav); \$300 headset
- Playback inputs (laptop, phone, video)
- Audio engineer on-site (6 hrs @ \$125/hr)
- Up to 6 hours

Final price varies with mic count · Delivery & setup labor billed separately

VISUAL / PRESENTATION PACKAGES
VS100 Presentation Essentials \$1,500

- Confidence monitor for presenter
- Presentation laptop
- Wireless slide clicker
- Tech support — 4 hrs @ \$95/hr

Ideal for clients who already have screens · Delivery & setup labor billed separately

VS200 Single Screen Presentation Package \$2,950

- Large-format display or projection screen
- Full playback package
- Slide operator support
- Cable management & clean setup

Delivery & setup labor billed separately

VS300 Dual Screen Presentation Package \$4,950

- Two large-format displays or screens
- Mirrored or extended content
- Playback package + slide operator
- Full tech support

Delivery & setup labor billed separately

VS400 General Session AV Package From \$7,500

- Complete audio + visual integration
- Large-format main screen
- Confidence monitors, playback, wireless mics
- Dedicated AV engineer + operator

Starting at \$7,500 · Custom scope available · Delivery & setup labor billed separately

VIDEO ADD-ONS

Item	Rate
Additional Display or Screen	\$950
Confidence Monitor — first unit	\$500
Confidence Monitor — each additional	\$250
Slide Operator — dedicated	\$650
Video Playback Operator	\$650
Corporate Videography Day Rate + 4–6 min highlight reel	\$1,750
Basic Film Only — raw file delivery, no editing	\$800
Videographer — custom final edit	Quote
Camera / IMAG Support	Quote
Projection Mapping	Quote
LED Video Wall(s)	Quote
LED Poster Board / Directional Signs	\$1,200 / pair
Countdown Timer Screen	\$300 / each

LIGHTING PACKAGES

LT100 **Basic Event Uplighting** **\$950**

- 12 LED uplighting fixtures
- Color matched to your brand or theme
- Wireless DMX control

Lighting tech \$75/hr, 4-hr min · Delivery & setup labor billed separately

LT200 **Stage Wash Package** **\$1,495**

- Front & back stage wash
- Warm white or color-gel options
- Dimmer control board

Lighting tech \$75/hr, 4-hr min · Delivery & setup labor billed separately

LT300 **Executive Keynote Lighting** **\$2,950**

- Full stage lighting design
- Key light, fill light & backdrop wash
- Lighting programmer on-site

Lighting tech \$75/hr, 4-hr min · Delivery & setup labor billed separately

LT400 **Custom Corporate Lighting Design** **Quote**

- Fully bespoke design for your event
- Moving lights, pixel tubes, GOBO, pinspots
- Pre-production consultation included

Contact your partner representative for custom quote

LIGHTING ADD-ONS

Item	Rate
Pinspot Lighting	\$45 / fixture
GOBO Projection (custom logo or pattern)	\$650
Moving Lights Package — 4 fixtures	\$1,850
Pixel Tube Feature Package	\$2,500

AUDIO ADD-ONS

Item	Rate
Wireless Handheld (HH) Microphone	\$125
Wireless Lavalier / Lapel Microphone	\$125
Headset Mic (Countryman-style over-ear)	\$300
Wired Handheld SM58 Vocal Mic	\$25
Delay Speaker Package (2× monitors)	\$300 / pair
Stage Monitor (audio foldback)	\$200 / each
Confidence Monitor — first unit	\$500
Confidence Monitor — each additional	\$250
Audio Recording Feed	\$250
Zoom / Hybrid Audio Feed	\$450

DANCE FLOOR

Available patterns: Classic Checkerboard, Solid Black, Solid White, Concentric Ring, or custom. High-gloss finish, precision leveled. All sizes include standard delivery notes below.

SKU	Size	Price
DC100	18' × 18'	\$1,895
DC110	21' × 21'	\$2,195
DC120	24' × 24'	\$2,495
DC130	27' × 27'	\$2,795
DC140	30' × 30'	\$3,200

Delivery, setup & strike in/near Boston: \$700 · Additional fees may apply for stairs, select venues & tent floors

DECOR & PRODUCTION ADD-ONS

Item	Rate
Acrylic Lectern	\$700
Lounge Furniture	Quote
Set Design	Quote
Pipe & Drape	Quote
Entry Walkway (black, white, checkerboard, custom)	Quote
Custom Stage Decking — 8" up to 4' tall	Quote

PARTNER BUNDLED PACKAGES

Pre-configured for the events venues book most. One PO. Everything included.

PO Code	Package	Includes	Rate
BUN100	Breakfast Meeting	AV100 + VS100	\$3,000
BUN200	Board Meeting	AV200 + VS200	\$5,200
BUN300	Keynote + Reception	AV300 + VS300 + LT100	\$9,100
BUN400	Full Day Corporate Summit	AV300 + VS400 + LT300	From \$13,650

+ Delivery & setup labor billed separately on all bundles.

EXPERIENCES & ACTIVATIONS

SKU	Activation	Price
EXP100	DJ / Event Host Services	From \$1,500
EXP200	Digital Photo Booth — up to 4 hours	\$1,295
EXP300	360 Video Booth — up to 4 hours	\$2,200
EXP400	Digital Mosaic Photo Experience	\$2,500
EXP410	Print Mosaic Photo Experience	Quote
EXP420	A.I. Photo Experience	\$3,200
EXP430	Green Screen Experience w/ 4" × 6" printed photos	\$1,850
EXP500	Casino & Game Activations	Quote
EXP600	Golf Simulator Activation	Quote

EASY PO ORDERING GUIDE

Use SKU codes to place orders. List codes and quantities on your PO — that's all it takes.

SKU	Service	Price	SKU	Service	Price
AV100	Executive Speech Package	\$1,500	DC120	Dance Floor 24'×24'	\$2,495
AV200	Panel Discussion Package	\$2,250	DC130	Dance Floor 27'×27'	\$2,795
AV300	Full Presentation Audio	\$3,200	DC140	Dance Floor 30'×30'	\$3,200
VS100	Presentation Essentials	\$1,500	BUN100	Breakfast Meeting Bundle	\$3,000
VS200	Single Screen Package	\$2,950	BUN200	Board Meeting Bundle	\$5,200
VS300	Dual Screen Package	\$4,950	BUN300	Keynote + Reception Bundle	\$9,100
VS400	General Session AV	Fm \$7,500	BUN400	Full Day Summit Bundle	Fm \$13,650
LT100	Basic Event Uplighting	\$950	EXP100	DJ / Event Host Services	Fm \$1,500
LT200	Stage Wash Package	\$1,495	EXP200	Digital Photo Booth (4 hrs)	\$1,295
LT300	Executive Keynote Lighting	\$2,950	EXP300	360 Video Booth (4 hrs)	\$2,200
LT400	Custom Lighting Design	Quote	EXP400	Digital Mosaic Photo	\$2,500
DC100	Dance Floor 18'×18'	\$1,895	EXP420	A.I. Photo Experience	\$3,200
DC110	Dance Floor 21'×21'	\$2,195	EXP430	Green Screen w/ 4×6 prints	\$1,850

Sample PO Request

To: Black Diamond Event Production
Event: Annual Leadership Summit — June 12

AV200 (1) Panel Discussion Package
LT100 (1) Basic Uplighting
EXP200 (1) Digital Photo Booth
+ Delivery & setup labor TBD

Equipment Subtotal: \$4,495

Partner Contact

info@blackdiamondep.com
978-310-3113
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48-Hour Rush Support Available
Custom quotes for large productions
White-label branding on request

Partner pricing valid through December 31, 2026 · Rates subject to change with 30-day notice · All equipment packages exclude delivery, setup/strike labor & parking unless noted